



Regional One Stop Shop Models for Deep Home Retrofits with National Scaling

Enabler

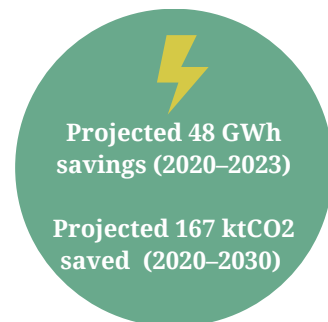
SuperHomes Ireland & SuperHomes 2030 in County Tipperary, Ireland

SuperHomes is a one-stop shop approach **supporting homeowners** through the end-to-end **retrofit** journey: assessment, technical design, contractor appointment, grant application support and quality assurance. SuperHomes 2030 (EU H2020, 36 months from June 2020) aimed to **scale** deliveries via four **regional one-stop shops** engaging 80 high-performance contractors, with improved technical systems, open data platforms and finance solutions.

Targets for retrofit investment mobilisation included scaling from:

- about 100 retrofits (€6m) in 2019 to 500 retrofits (€36m) by 2023;
- 3,000 retrofits (€150m) per year by 2030;
- €657m total (2020–2030) if targets achieved.

Funding sources included: EU H2020 grant (SuperHomes 2030 enabling activities); SEAI home retrofit grants (via registered One Stop Shop route); homeowner equity and/or loans; utility partner support (ESB).





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Innovation and Awards

- **Early Irish adopter** of the One Stop Shop model (active since 2015).
- Scaled nationally through **Electric Ireland Superhomes partnership** and **EU-funded SuperHomes 2030**.



Delivery Partners

- Tipperary Energy Agency;
- ESB;
- Sustainability Works;
- European Heat Pump Association;
- Limerick Institute of Technology (partner listed for SuperHomes 2030);
- Electric Ireland Superhomes (national scaling partnership).

“Delivering ten times the current retrofit activity will be hugely challenging.”
– Paul Kenny, Former TEA CEO



Challenges

- Homeowner **decision** friction.
- Supply chain **capacity** and access to **finance**.
- **Quality assurance** and consumer **trust** at scale.



Successes for Replicability

- OSS **customer journey** reduces complexity.
- **Standardised** retrofit packages and QA processes.
- Contractor **network** plus **training** improves delivery quality.
- **Finance pathway** built into service.
- **Targets and data platforms** create clarity for market actors and provide evidence value.
- Utility partnership to support **scaling**.



Contact Info



tippenergy.ie

info@tippenergy.ie

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