

# EPC, CROWD-INVESTING and MICROLOANS, and INTERNAL CONTRACTING

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## Welcome to the first PROSPECT+ Replication Webinar



**SELNICA OB DRAVI**  
Vlasta Krmelj



**KRIŽEVCI**  
Sanela Mikulčić Šantić



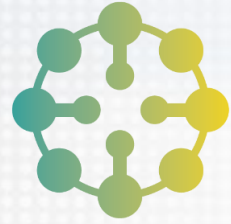
**ALBERTVILLE**  
Sandrine Deternay

Vlasta Krmelj will explain how the Municipality of Maribor refurbished 24 public buildings **using EPC** (working with ESCOs).

Sanela Mikulčić Šantić will introduce a **crowd-investing** project that allowed Krizevci to mobilise funds for a photovoltaic installation on a municipal development centre.

Sandrine Deternay will share insights into Albertville City's approach to energy savings, emphasizing actionable steps and internal fund rotation to finance energy-saving measures.

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# PROSPECT+

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**Capacity building for cities and regions - from learning to action!**

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Prospect+ Policy Dialogue Webinar

## Replication Webinar

Sylwia Slomiak



The PROSPECT+ project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 101023271

28 February 2024

# What do we do for public authorities?

## Capacity-building through peer-learning

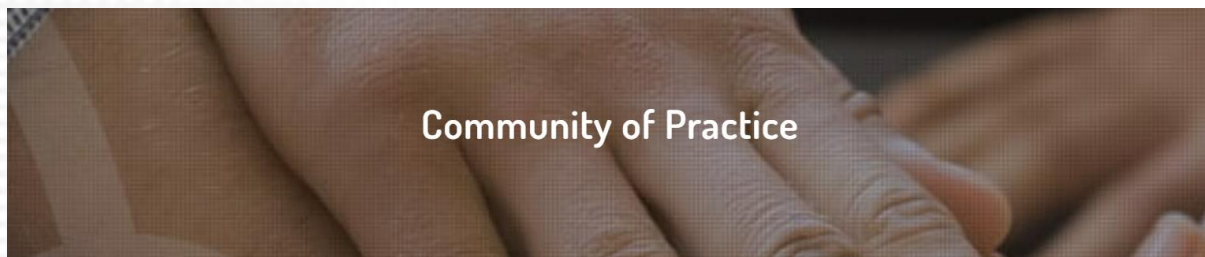
(online, study visits, Masterclasses, Community of Practice)



## Innovative Financing Instruments:

- Citizens Finance (crowdfunding and cooperatives)
- Energy Performance Contracting (EPC)
- Internal Contracting
- Green Bonds
- Guarantee Funds
- Soft Loans
- Revolving Funds
- Third Party Financing

# Prospect+ Community of Practice and Policy Dialogue



## Community of Practice

Everyone who would like to learn more about the innovative financing instruments and examples of successful projects at their own pace can [join our Community of Practice!](#)

[REGISTER HERE](#)

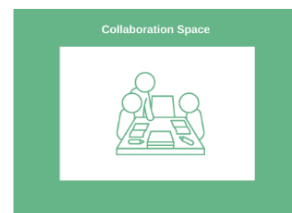
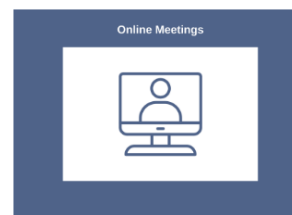
The Members of the Community of Practice (CoP) join various online meetings and webinars where they hear and talk about the most interesting examples of best practices from PROSPECT+ mentors and mentees and invited guests. They also have an opportunity to share their experience and contribute to the policy feedback, in order to bring attention to the difficulties and needs affecting public authorities when they use innovative financing instruments.

### Why join the Community of Practice?

Interested in innovative financing and looking project success stories or happy to share your experience? Since we launched the CoP, we've fostered enriching online discussions and established a collaboration space.

### What role can you have in our Community of Practice?

- **Active:** for those members who would like to take an active part in discussions, share their organisation's experience and provide input to policy feedback.
- **Observer:** for those who would like to participate in webinars and receive information on best-practices.
- **Expert:** for those who would like to provide expert input on the application of innovative financing instruments or policy context.



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### DON'T MISS:

Policy Dialogue webinar: 15 November 2023, 10:30-12:30 CET

**15 NOVEMBER 2023, 10:30-12:30 CET @event1**

**POLICY DIALOGUE WEBINAR**  
**ENERGY TRANSITION IN CITIES: FROM SUBSIDIES TO INNOVATIVE FINANCING**

Don't miss the first Policy Dialogue webinar on 15 November to discuss how cities can shift from relying on public funding to successfully using innovative financing instruments when subsidies run out. We are bringing together public authorities and municipal energy agencies with representatives of EU institutions and private investors to talk about cities' priorities and the barriers that impact the speed of the energy transformation. [Learn more about the event and register here.](#)

### Policy dialogue consultations on cities' access to innovative financing instruments

**Have thoughts on reducing public authorities' reliance on subsidies? We're all ears!**  
**Contribute your recommendations!**  
EU's Sustainable Finance

A unique opportunity to share your needs and recommendations with decision-makers – you can shape our Policy Dialogue, the webinars and our input at International events! Public authorities' opinions, suggestions and concerns about delivering energy transition with reduced dependence on subsidies are very important to us and we want to ensure they are heard. [To add your contribution, click here.](#)

### What is PROSPECT+ Policy dialogue

We strive to ensure that recommendations and concerns from public authorities reach decision-makers, paving the way for improved policy incentives and conditions, and fostering interest in innovative financing instruments for climate and energy.

Our policy dialogue is based on the feedback we get from public authorities about the actual opportunities to access appropriate financing for implementing sustainable energy projects. We regularly consult Prospect+ Alumni and the [Community of Practice](#) members.

### Join the consultations

If you would like to share your suggestions and concerns about the future of funding your region's projects, or if you would like to join policy-focused discussions and events, [contribute your input here.](#)

You don't need to be a senior expert in the field – as long as you have been involved in climate and energy-related projects and can share your observations about the impact of public authorities' access to appropriate funding and financing.

### What will happen with your feedback?

We will organise policy-focused events in order to facilitate public authorities' access to more financing options, sharing your positions, and recommendations and

# LAST CHANCE TO JOIN THE PROJECT

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## Don't miss the last chance to join:

Last opportunity to join the [last learning cycle](#) that starts in May (including free study visits) – apply by 15 March 2024:

[Get Involved](#)

## Who is eligible?

Representatives of public authorities and municipal energy agencies endorsed by the mayor, deputy mayor or CEO.

[www.h2020prospect.eu](http://www.h2020prospect.eu)

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# GET A FLAVOUR OF THE MENTORING PROGRAMME

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Learn from our mentors:



**SELNICA OB DRAVI**  
Vlasta Krmelj



**KRIŽEVCI**  
Sanela Mikulčić Šantić



**ALBERTVILLE**  
Sandrine Deternay

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